











CUTTING COST IN RAIL

Harmonised Rules and Innovative Processes & Solutions for a Market-oriented Railway

High-level Event & Discussion

By invitation Only 04 - 05 November 2025, Copenhagen

Making rail transport more cost-efficient is key to unlocking its full potential.

This applies to all levels of the rail system, both for passenger and freight services. For national governments, the costs of maintaining and renewing existing rail infrastructure – or building new rail infrastructure – can become a barrier to the functioning and expansion of the railway. Taking the cost out the sector is therefore imperative to making rail competitive again. Reduction of technical complexity, and smart deployment of innovation are further key factors on the path to greater competitiveness.

Joint efforts must be made to improve the cost-efficiency of rail transport, based on thorough reviews of the technical, regulatory, innovation and market landscape.

Representatives of EU national governments, European institutions, national and EU regulators, and the European rail sector gather to address the pain points through an open exchange in a workshop format.

Programme - CUTTING COST IN RAIL CUTTING COST IN RAIL

Day I Participants arrive at Trafikstyrelsen Carsten Niebuhrs Gade 43, 11h45 1577 København (we meet by the reception) 12h00 Departure from Trafikstyrelsen to the projekt site at Rødbyhavn via Copenhagen Airport 12h20 Pick up of a limited number of participants at Copenhagen Airport 14h20 Arrive at the project site and presentation of the Fehmarn Belt **Project** 17h20 Departure from RødbyHavn to Copenhagen Standing Dinner and Reception at the Ministry of Transport, 19h30 Frederiksholms Kanal 27 F, 1220 København Day II Breakfast and registration 08h15 09h00 **Welcome Addresses** Oana Gherghinescu, Executive Director of the European Union Agency for Railways (ERA) Flemming Schiller, Danish Deputy Permanent Secretary of State for Transport and Rail Director **Opening Address** Kristian Schmidt, Director of Land Transport, DG MOVE, European Commission (live from Brussels) 09h30 Feature Presentations: **Cost of Rail** Jacob Heinsen, Danish Permanent Secretary of State for Transport **Cost of Non-Interoperability** Oana Gherghinescu, ERA Executive Director

10h00 Panel I - The Role of Harmonisation

Discussion on the advantages, challenges and possible solutions of the common European mission to harmonise railway regulation across Member States. There are many arguments in favour of harmonising railway regulation, such as increased safety, interoperability for cross-border rail transport and more streamlined and efficient approval processes. However, there may also be a counter-argument that the amount of national or EU railway regulation with too many specific cases creates unnecessary administrative or operational burdens that leads to slower processes, hampered cross-border transport making rail less competitive, less standardised and large infrastructure projects like Fehmarn Belt less beneficial. In some cases, removing regulatory burdens could be a solution. As part of Part 1, there will be a panel discussion on the relationship between TSIs and national rules, and on whether deregulation or further standardisation in some areas could help to reduce the costs of European railway.

Two examples that will be discussed in more detail after a first panel are vehicle authorisation at ERA and ETCS. Under the Fourth Railway Package a process for EU-wide vehicle authorisation and safety certification was established, which has led to ERA facing resource challenges where it was meant to make them more efficient. The other example is ETCS which continues to develop in terms of specifications and functionalities, but lags behind in terms of deployment and cost efficiency. Both vehicle authorisations and ETCS face key upcoming challenges from large technological upgrades such as DAC and FRMCS.

Introduction to Panel I: The Role of Harmonisation

Moderator: **Joachim Lücking**, Head of Unit Rail Safety and Interoperability at European Commission

Plenary

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10h15 Start of parallel workshops

Workshop A

TSI and National Rules

Rapporteur:

Wawrzyniec Perschke, Policy Officer, European Commission

Impulse speakers:

Oscar Martos, ERA Project Manager

Christian Vesterager, Deputy Director General, Trafikstyrelsen, NSA Denmark

Workshop B

Vehicle Authorisation and handling future large-scale retrofits

Rapporteur:

Flemming Jensen, CEO, DSB

Impulse speakers:

Flemming Jensen, CEO, DSB

Martin Schroeder, Economic Evaluation Officer, ERA

Workshop C

ETCS complexity/need for simplification

Rapporteur: Peter Jonasson, CEO, Banedanmark

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Impulse speakers:

Peter Jonasson, CEO, Banedanmark

10h45 Coffee Break

11h15 Continuation of parallel workshops

Workshop A

TSI and National Rules

Impulse speakers:

Clio Liégeois, Belgian SPF Mobilité et Transports **Mitchell van Balen**, Economic Evaluation Officer, ERA

Workshop B

Vehicle Authorisation and handling future large-scale retrofits

Impulse speakers:

Carl Adam Holmberg, CEO Snälltåget Marcel de la Haye, CER Technical Director

Workshop C

ETCS complexity/need for simplification

Impulse speakers:

Jo De Bosschere, Head of ERTMS Unit, ERA **Ian Conlon**, Head of System Pillar Unit, EU-Rail

11h45 **Plenary Session:**

Feedback from the Rapporteurs

Moderator: **Joachim Lücking**, Head of Unit Rail Safety and Interoperability at European Commission

Rapporteur A: Wawrzyniec Perschke, Policy Officer, European

Commission

Rapporteur B: Flemming Jensen, CEO, DSB

Rapporteur C: Peter Jonasson, CEO, Banedanmark

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12h15 Open Q&A in the plenary

12h45 Lunch

13h45 Feature Presentation I -

The Cost of Rail from a Global Perspective

Olaf Merk, Head of Transport Research Committee Secretariat, International Transport Forum

14h00 Introduction to Panel II - Supply Market and Competitiveness

Due to suboptimal levels of harmonisation and standardisation, rail products are customised for each European network reducing economies of scale. The lack of scale results in rail products being technically complex, expensive to develop in terms of research and development or industrial capacity, and in suppliers being unable or uninterested to serve small niche markets especially in smaller Member States. At the same time, there is an overall very high demand of railway products across Europe, with an expected increase in demand over the coming years. As a consequence, prices of rail products are high and the supply market is highly concentrated in many countries with negative effects on competition and risks of vendor lock-in. At the same time, industrial capacity is also an issue with procurement of very tailor-made products being often delayed. Panellists will discuss possible solutions to the supply market challenges.

Moderator: Giorgio Travaini, Executive Director of EU-Rail

14h15 Discussion Impulses:

Kevin Cogo, COO Alstom Transport Carole Coune, AERRL Secretary General Gerhard Greiter, CEO Region North-East Europe

at Siemens Mobility

Bjørne Grimsrud, Managing Director for the Norwegian

Institute for Transport Economics

Anne Hougaard Olesen, CFO, Banedanmark

Jürgen Müller, Director for Strategy and Rolling Stock, DSB

Enno Wiebe, UNIFE Director-General

14h45 **Plenary Discussion**

15h45 Coffee Break

16h15 Introduction to Panel III Cost efficiency of Rail Infrastructure

Railways are the transport mode with highest interaction between vehicle and network. Trains cannot run without a well maintained and high performing infrastructure. However, that leads to rail networks being expensive to develop and to maintain, generating high costs for Member States and for railway undertaking paying track access charges. Denmark is facing at the same time important investments in the signalling programme to upgrade its network performance but also a backlog in maintenance. This is an issue faced by many other infrastructure managers that have been investigating within PRIME the issues of raising operating costs and cost efficiency. Panellists will discuss possible solutions to the high cost of rail infrastructure.

Moderator: Oana Gherghinescu, Executive Director of ERA

16h25 Discussion Impulses:

Jasmin Bigdon, CTO Deutsche Bahn AG

Radek Čech, Director of International Affairs and Strategy

Department, Správa Železnic

Matthias Ruete, European ERTMS Coordinator

Laurence Daziano, Europe Director, SNCF Réseau

Hinne Groot, Coordinator International Rail Affairs, Dutch

Ministry for Infrastructure and Water Management

Monika Heiming, EIM Executive Director

17h00 Plenary Discussion

18h00 Closing Plenary - Presentation of Presidency document on findings from the conference

Flemming Schiller, Danish Deputy Permanent Secretary of State for Transport and Rail Director

Joachim Lücking, Head of Unit Rail Safety and Interoperability at

European Commission

Oana Gherghinescu, Executive Director of ERA Giorgio Travaini, Executive Director of EU-Rail

18h30 End of event

19h00 Dinner



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